

Ref. No. Z-IV/R-39/D-2/NSE/207 & 174  
Date : 08/11/2023

<b>National Stock Exchange of India Ltd.</b> Listing Deptt., Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051	<b>BSE Ltd.</b> Regd. Office: Floor - 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001.
NSE Scrip: UNOMINDA	BSE Scrip: UNOMINDA, 532539

**Sub: - Submission of the newspapers clippings**

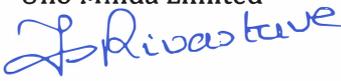
Dear Sirs,

This is in continuation of our earlier letter(s) dated 31/10/2023, 01/11/2023 and 07/11/2023.

In terms of regulation 47(1) (b) of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and as per the format prescribed in Annexure-XI to SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 05, 2016, we are pleased to inform that the **Un-audited Financial Results (Standalone & Consolidated) of the Company for the quarter and half year ended on 30 September, 2023 published** in the newspapers on 08/11/2023 in "Economic Times" (English) and "Navbharat Times" (Hindi) newspapers. The clippings of both the newspapers are enclosed herewith for your reference and record please.

Thanking you,

Yours faithfully,  
Uno Minda Limited



Tarun Kumar Srivastava  
Company Secretary & Compliance Officer



Encl: as above.

# Small Towns See Robust Hiring

While tier-2 and -3 towns saw 17% rise in hiring in Q2, metro cities reported a 5% decline, say staffing cos

Rica Bhattacharya  
@timesgroup.com

Mumbai: India's small towns and major cities are experiencing a widening chasm in their job markets. While the smaller towns and cities are seeing thriving demand for manpower, with many companies ramping up their presence to meet rising consumer demand, job creation remains muted in the metros as companies tread cautiously amid macroeconomic and geopolitical headwinds, according to staffing companies such as TeamLease Services, Xpheno and Found.

Tier 2 and 3 towns such as Rajpura, Kushalnagar, Fosur, Ludhiana, Jodhpur, Jabalpur, Kailwara, Zirakpur recorded a 17% year-on-year increase in hiring for entry-level white collar and blue collar jobs across e-commerce, manufacturing, BFSI, and telecom sectors in the September quarter, showed data from TeamLease Services. This compares with a 5% decline in similar jobs in the metros.

Data from Xpheno echoes the trend. It showed a near twofold jump in entry-level white collar jobs in small towns in October compared with a year earlier.



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A mix of factors, including penetration of banks and financial services companies into new and unbanked regions, growth in e-commerce and retail sales, and demand for frontline workers in manufacturing sectors such as auto, electronics, and smartphones is driving this trend, according to executive staffing firm Xpheno. "Many companies are looking to expand beyond the metro cities, leading to a rise in demand for talent, which is in short supply," said Kartik Narayan, chief executive, staffing, at TeamLease Services. "There is a huge push for personal loan, home loan, credit card sales in BFSI. The market is expanding for e-commerce and retail

companies too, while phone, electronics, auto and large contract manufacturers also need more people to ramp up production," he added. Anil Eshwar, co-founder, Xpheno concurred and said, "Companies in fintech, NBFC, MSME, e-commerce and retail are looking to increase footprint in tier 2 and 3 cities even as hiring in mega cities and especially in the technology and startup sectors—the largest employment generators—continue to be muted." Top roles in demand include sales and support (credit card, home loans, automobile sales), warehousing and delivery machine operators, and other shop floor workers.

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For instance, IPL's gold loan business has doubled its branch network to 3,000 in four years due to ballooning demand for credit from underserved smaller locations. "To meet the business expansion, we have become a major employer in tier 2, tier 3 and tier 4 cities," said Saurabh Kumar, head of gold loan business, IPL Finance. So far in FY24, the company has added about 4,000 people in smaller locations and is likely to add 2,000 more by March-end.

"We see this trend continue as there is a massive business opportunity to finance the under-banked and unbanked in smaller locations," said Kumar.

Mottal Oswal Financial Services Group CEO Niren Srivastava said, "There is a significant uptick in tier 2 and 3 hiring for housing finance and broking & distribution businesses." Improved infrastructure, including transportation, connectivity and digital access, has made tier 2 and 3 cities more conducive for businesses to operate and expand their operations," said Sekhar Gattisa, CEO, founder, a part of Quesst. Employees are looking to tap into a growing talent pool, expand their markets, and reduce operational costs in these new regions, he added.

# City Gas Cos Need to Boost CNG Adoption: IGL MD

Says govt should evaluate subsidising PNG supplies for poor households to ensure competitiveness with LPG

Sanjeev Choudhary  
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New Delhi: City gas companies will have to shift their focus away from profit margins to sales volume to accelerate the CNG vehicle adoption and overall consumption of natural gas in the country, said Kamal Kishore Chaitwal, managing director, Indraprastha Gas (IGL). In an interview to ET, he said the government should evaluate subsidising piped natural gas (PNG) supplies for poor households to preserve its competitiveness with LPG, which is attracting expanding subsidies in different states ahead of upcoming winter. "There is a scope for city gas distributors to reduce CNG prices and focus on



volumes for faster penetration of gas in the country," said Chaitwal. CNG prices should not be as high as they are in some areas, he said, adding that in some licensed areas CNG prices are close to diesel prices. "There are two advantages associated with CNG—environmental and economic. Until the economic benefit is realised by the people, they won't convert to CNG," said Chaitwal. About 1.5-17,000 vehicles convert to

TWIN ADVANTAGES

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KAMAL KISHORE CHAITWAL  
Managing Director, Indraprastha Gas

CNG every month in the areas IGL operates. "IGL's philosophy has been to focus on volumes," said Chaitwal, adding that higher volume ensures increased revenue and higher profit even if the margins shrink a bit. The government allocates cheaper domestic gas to city gas companies, which compress it and sell it to CNG vehicle drivers at market prices. City gas players' fat margins have triggered a debate on whether CNG prices should be capped.

"I don't have the power to fix (CNG) prices. But if the government is giving them (domestic gas) at a particularly cheaper price, I have a feeling that the government could examine whether it also has the remit to demand what price for the end consumer could be for CNG," Petroleum and Natural Gas Regulatory Board chairman Anil Jain told ET last week.

High taxes and exorbitant lease rentals for bedspensing sites in some states have also contributed to increased CNG prices, said Pawan Kumar, director (commerce) at IGL.

Curbsion diesel buses coming from neighbouring states to Delhi due to high air pollution presents an opportunity for IGL, said Chaitwal. There are about 2,000 diesel buses, which come to Delhi from neighbouring states. And if these buses convert to CNG, their operating cost would fall, he said, adding that the conversion cost of about Rs 45 lakh for each bus can be recovered in less than a year. Many of these buses originate or pass through the states in which CNG stations are, and, therefore, can lead to a revenue boost for the company.

India has around 1.2 crore SHGs, and 88% of them are all-women. Notable SHG success stories include Kudumbashree in Kerala, Jeevika in Bihar, Mahila Arthik Vikas Mahamandal in Maharashtra, and recently, Looms of Ladakh.

**88%**

With 75% of women workers in rural India employed in agriculture, there was a need to uplift and create employment for them in related sectors like food processing. Self Help Groups (SHG) can play a pivotal role in achieving this goal.

*Source: Economic Survey 2023*

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## UK Co Lingotto Picks up 21% in TVS Logistics Arm

Kailash Babar & Sobika Khan

Mumbai | Bengaluru: London-based investment management company Lingotto Investment Management LLP has entered a strategic partnership with TVS Industrial and Logistics Parks (TVS ILP) as it buys out the existing investor British International Investments 21% stake in the company in a deal valued around Rs 45 crore.

The partnership has been set in motion through a secondary stake sale by an existing investor, British International Investment (previously CDO). The UK's development finance institution, said TVS ILP, part of TVS Mobility Group. This secondary transaction has taken place at an enterprise value of Rs 2,000 crore. "Our vision is to create tech-enabled infrastructure solutions to the warehousing and logistics parks industry. We have delivered robust growth for nearly two decades due to evolving customer demands for more

## Vikram Puri Acquires Hotel in Goa for ₹60 cr

Faizan Haldar & Anumecha Chaturvedi

New Delhi: Hotelier Vikram Puri has acquired an all-suite hotel in Goa from Sun Estates for about ₹60 crore, according to two people with knowledge of the transaction. The property is located in Candolim, with a built-up area of 485 square feet on a 2-acre plot.

Vikram Puri, the MD of Archer Hospitality, the proprietor of The Astor Kolkata, is set to expand the Astor brand. After more than two decades of overseeing a single hotel property, "We are now ready to expand the Astor brand. Since the Kolkata hotel is a heritage property, the Goa hotel has to be unique. We plan to open more such properties," said the son of HCL co-founder D.S. Puri, without revealing the financial details of the transaction. Suraj Morajkar, MD of Sun Estates, said the company was constructing the hotel when they were approached by Puri and decided to sell it. "It was a boutique property, and we decided to exit after getting the right offer," he said.

## Uno Minda Limited

(formerly known as Minda Industries Ltd.)

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**CORP. OFFICE:** Village Nawada Fatehpur, PO. Sikanderpur Badda, Near IMT Manesar, Gurgaon (Haryana) -122004

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**DRIVING THE NEW**

Consolidated					Standalone				
Quarter Ended	Half Year Ended	Year ended	PARTICULARS	Quarter Ended	Half Year Ended	Year ended	Quarter Ended	Half Year Ended	Year ended
30-09-2023	30-09-2022	31-03-2023		30-09-2023	30-09-2022	31-03-2023	30-09-2023	30-09-2022	31-03-2023
Un-Audited	Un-Audited	Un-Audited		Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
3,162.130	2,876.64	6,713.86	5,432.03	11,236.49	2,380.88	1,942.22	4,248.87	3,592.84	7,187.13
312.20	236.63	535.08	417.90	891.35	218.32	202.99	375.05	308.67	509.26
311.05	236.63	535.08	417.90	891.35	218.32	202.99	375.05	309.67	509.26
237.71	182.35	417.88	332.22	700.23	176.34	169.67	311.50	259.90	462.75
212.26	199.98	369.94	355.38	778.43	151.25	186.64	267.84	268.05	519.92
114.63	114.51	114.63	114.51	114.60	114.63	114.51	114.63	114.51	114.60
-	-	-	-	4,841.26	-	-	-	-	-3,173.38
3.93	2.86	6.94	5.40	11.42	3.03	2.97	5.38	4.55	8.09
3.92	2.97	6.93	5.38	11.37	3.02	2.96	5.37	4.63	8.08

**Notes-**

1) The Consolidated and Standalone Financial Results for the quarter and half year ended on 30 September 2023 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meeting held on 7 November 2023.

2) The above is an extract of the detailed format of the un-audited financial results of the company for the quarter and half year ended on 30 September 2023 filed with stock exchanges pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of both these results (standalone and consolidated) are available on the stock exchange website(s) NSE website ([www.nseindia.com](http://www.nseindia.com)), BSE website ([www.bseindia.com](http://www.bseindia.com)) and on Company's website ([www.unominda.com](http://www.unominda.com)).

For and on behalf of the Board of Uno Minda Limited

**NIRMAL K. MINDA**  
Chairman & Managing Director

Place: Gurgaon (Haryana)  
Date: 7 November, 2023

## Hawkins Cookers Ltd.

Regd. Off: Maker Tower F 101, Cuffe Parade, Mumbai 400005.  
Corporate Identity Number: L28997MH1959PLC011304  
Phone: 022-22186607, Fax: 022-22181190  
[hawkinscookers.com](http://hawkinscookers.com) | [www.hawkinscookers.com](http://www.hawkinscookers.com)

**EXTRACT OF THE FINANCIAL RESULTS IN Rs. CRORES**

	Quarter Ended		Half Year
	Sep.2023	Sep.2022	Sep.2023
1) Total Income/Revenue from Operations (Net of Discounts)	271.55	297.33	474.99
2) Net Profit for the period before Tax (before Exceptional and/or Extraordinary items)	47.30	41.32	75.24
3) Net Profit for the period before Tax (after Exceptional and/or Extraordinary items)	47.30	41.32	75.24
4) Net Profit for the period after Tax (after Exceptional and/or Extraordinary items)	35.20	30.82	56.00
5) Total Comprehensive Income for the period (Comprising Profit for the period after tax and Other Comprehensive Income after tax)	35.17	30.99	55.92
6) Paid up Equity Share Capital	5.29	5.29	5.29
7) Reserves, excluding Revaluation Reserves (as shown in the preceding/completed year-end Balance Sheet)	270.84	207.89	270.84
8) Earnings Per Share in Rs. (Per share of Rs. 10 each, Basic and Diluted)	66.58	58.28	105.91

**NOTE:** The above is an extract of the detailed format of the Financial Results filed with BSE Ltd. under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, for the Quarter/Half Year ended September 30, 2023. The full format of the said Quarterly/Half Yearly Financial Results is available on the BSE Ltd. website [www.bseindia.com](http://www.bseindia.com) and the Company's website [www.hawkinscookers.com](http://www.hawkinscookers.com).

**Mumbai November 7, 2023**

**For Hawkins Cookers Limited**  
Sudeep Yadav, Vice-Chairman & Chief Financial Officer

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